

## Young Graduates – M&A and ECM Analyst - Immediate hiring

ONEtoONE Corporate Finance is one of the largest independent corporate finance firms, specialized in M&A advisory for middle-market industries. We serve a broad spectrum of clients ranging from privately owned companies to large corporations and Private Equity Funds. Since its inception in Spain in 2004, the firm has grown to an integrated international network of offices collaborating in 20+ countries worldwide.

With vast expertise and experience across industries and transaction types, ONEtoONE provides a broad spectrum of middle-market investment banking advisory services. We serve buyers and sellers by providing in-depth financial and strategic analysis, identifying optimal potential transaction partners, developing creative deal structures, and negotiating complex cross-border transaction terms.

**ONEtoONE's Benelux team** is made of six Senior Partners, two Industry Advisors (Robotics & Aeronautics and Life Science) and one Senior Associate with 100+ years of experience in Banking & Finance or Consulting functions. Besides the exposure to Senior Partners, you will receive continuous on-the-job training and work alongside talented professionals. Beyond M&A, the Brussels office is working on a wide scope of fundraising assignments (early- and later-stage VC, listings on Euronext Access/Growth, project financing...)

### Job description:

You will get deal exposure from day one and work in a fast-paced environment. Your role will encompass the following responsibilities

- Industry and company analysis
- Preparation of pitchbooks and presentations
- Preparing marketing documents (teaser, memorandum of information ...) for M&A deals, fundraisings or IPOs
- Drafting counterparties list (investors or buyers)
- Company valuations
- Business plan modelling for fundraisings assignments
- Operational support to the transaction (Data Room Management, sending teasers to investors...)

The successful candidate will have the opportunity to support our Dutch Partner.

### Candidate profile

- Strong academic background (Master, Advanced Master in Finance or MBA)
- Self-starter with a lifelong-learning mindset (CFA certification or other professional trainings will be encouraged)
- Written and spoken fluency in French, Dutch and English. Dutch native speakers or French-native candidates with academic background in Flanders will be preferred.
- Strong numerical and analytical skills
- Outstanding academic grades
- Excellent communication skills

# ONE to ONE

CORPORATE FINANCE

- Passionate about corporate finance

## We offer

- An exciting dealflow (M&A, private placement and IPOs) that will give you deal exposure from day one
- A market-conform compensation package and a rewarding bonus policy.

## Application process

A cover letter and an English CV shall be addressed to Mr. Loïc Sacré, CFA, *Associate* ([loic.sacre@onetoonecf.com](mailto:loic.sacre@onetoonecf.com)) with a copy to Mr. Guy van der Heyden, *Managing Partner* ([guy.vanderheyden@onetoonecf.com](mailto:guy.vanderheyden@onetoonecf.com))